



DEPARTMENT OF FINANCIAL SERVICES

Alex Sink
CHIEF FINANCIAL OFFICER
State of Florida

May 8, 2009

Dr. Beverly Browning
Director
Grant Writing Training Foundation

Dear Dr. Browning:

The State of Florida, Department of Financial Services is a multi-division state agency responsible for managing and safeguarding the state's assets through financial accountability, assisting consumers who request information and help related to financial and insurance services, investigating financial fraud and arson, educating and advocating on behalf of citizens with regard to financial and insurance issues and fire safety. The Division of Insurance Fraud is one of 13 Divisions within the Department of Financial Services. Founded in 1976, The Division of Insurance Fraud is a statewide law enforcement agency tasked with conducting criminal investigations into a broad range of alleged financial crimes. Historically, the Fraud Division has been funded through legislative appropriations. The budget shortfall for the State of Florida for fiscal year 2008-2009, is \$2.3 billion dollars causing agencies to seek other means of funding in order to establish necessary programs to the agency.

Several members of my Division and I attended your two-day Grant Writing Boot Camp on April 14 and April 15, 2009. The presentation you gave on grant writing was excellent. Shortly after your course, we were given the arduous task of writing our first grant. On behalf of my Division I am writing to say that because of your excellent instructions, the material you distributed and knowledge in the subject matter we were well prepared.

There is a definite need among state agencies to become better informed on this topic. Your grant writing workshop provided an excellent forum for us to ask questions and voice opinions.

Thank you again for such an informative and pleasant two day workshop.

Sincerely,

Donald Frost

Major Donald Frost
Office of Professional Standards
Division of Insurance Fraud
Florida Department of Financial Services